

October 30, 2025

Notice to Potential Proposers:

**BULLETIN NUMBER 1
REQUEST FOR PROPOSALS (RFP)
DEFENSE AND LAW ENFORCEMENT SOLUTION
RFP NUMBER 730-SH**

INTRODUCTION

The Los Angeles County (County) Sheriff's Department (Department) is issuing this Request for Proposals (RFP) to solicit proposals from interested and qualified vendors (Proposers) that can provide the County with a Defense and Law Enforcement Solution.

MINIMUM MANDATORY REQUIREMENTS

Interested and qualified Proposers that can demonstrate their ability and qualifications to successfully provide the required services outlined in the RFP, are invited to submit a proposal(s), provided they: a) meet the following Minimum Mandatory Requirements, and b) meet, or will meet (by final acceptance), all business and functional requirements listed in Exhibit B (Solution Requirements Response Matrix) to Appendix A (Sample Contract) to the RFP.

1. Proposer's Minimum Mandatory Requirements

- 1.1 Proposer must be a current established developer, proprietor, integrator, and provider of a COTS Cloud-based Defense and Law Enforcement Solution for a minimum of three years, within the last five years, as outlined in Paragraph 10.0 (Project Assumptions - General) of Exhibit A (Statement of Work) and Exhibit C (Service Level Agreement) to Appendix A (Sample Contract) to this RFP.

Proposer must list references on Exhibit 7 (Proposer's List of References) of Appendix B (Required Forms) to verify this Minimum Mandatory Requirement.

- 1.2 Proposer's proposed COTS Solution must currently be in production use and supported by Proposer's maintenance program for no less than five years, at a minimum of one agency supporting more than 1,000 sworn officers (concurrent users). In this context, "agency" is defined as: a) a single law enforcement agency operating under a single enterprise installation of Proposer's proposed COTS Solution, or b) a fusion center of consortium of law enforcement agencies operating under a centrally managed, single enterprise installation of Proposer's COTS Solution.

Proposer must list references on Exhibit 7 (Proposer's List of References) of Appendix B (Required Forms) to verify this Minimum Mandatory Requirement.

- 1.3 Proposer must have experience transitioning a client from the Gotham software platform, which is proprietary to Palantir Technologies, Inc.

Proposer must list references on Exhibit 7 (Proposer's List of References) of Appendix B (Required Forms) to verify this Minimum Mandatory Requirement.

- 1.4 If Proposer's compliance with a County contract has been reviewed by the Department of the Auditor-Controller within the last ten years, then Proposer must not have unresolved questions regarding costs that have been identified by the Auditor-Controller, in an amount over \$100,000. Cost are those that are confirmed to be disallowed cost by the contracting County department, and remain unpaid for six months or more from the date of disallowance, unless such disallowed costs are the subject of current good faith negotiations to resolve the disallowed costs, in the opinion of the County.

2. Proposer's Solution's Minimum Mandatory Requirements

Proposer's Solution must meet all the requirements specified below:

- 2.1 Proposer's Solution must be Criminal Justice Information Services (CJIS) and Criminal Offender Record Information (CORI) compliant:

<https://le.fbi.gov/cjis-division/cjis-security-policy-resource-center>
<https://oag.ca.gov/sites/all/files/agweb/pdfs/Conditions-for-Release-CORI.pdf>

- 2.2 Proposer's Solution must have a search feature that supports both Boolean logic and a search interface that catalogs and returns relevant data from all law enforcement agencies integrated into the Solution.
- 2.3 Proposer's Solution must include a map or graph feature with the "Search Around" capability, allowing users to enter an entity and search within a specific area to determine if other entities or activities have occurred in the same area and/or are associated with the entity.
- 2.4 Proposer's Solution must have the ability to search within documents (e.g., PDFs, Microsoft Word, etc.), news articles, social media entries, or email for keywords such as "People of Interest," "Cars," "Businesses," "Events," "Trends," etc., and perform a Boolean search as referenced in Paragraph 2.2 above.

RFP TIMETABLE

The timetable for the RFP is as follows:

- Release of RFP 10/30/25
- Request for a Solicitation Requirements Review Due..... 11/14/25
- Written Questions Due:
 - Part 1 – Pre-Virtual Mandatory Proposers' Conference 11/21/25
 - Part 2 – Post-Virtual Mandatory Proposers' Conference 12/23/25
- Deadline to Register for Virtual Mandatory Proposers' Conference 11/26/25
- Part 1 – Questions and Answers Released 12/12/25
- Virtual Mandatory Proposers' Conference 12/16/25
- Part 2 – Questions and Answers Released 01/08/26
- **Proposals due by 3:00 P.M. (Pacific Time) 02/05/26**

The foregoing dates may be changed at any time at the sole discretion of the Department. All changes will be made through an addendum and posted on the Department's website at: <https://lasd.org/transparency/solicitations/>. All potential Proposers are encouraged to monitor the above solicitation website for Bulletins, as they are posted, during the entire solicitation process.

PROPOSAL SUBMISSION

The original Business Proposal and four numbered identical hard copies, and two electronic copies in PDF format on two separate flash drives must be enclosed in a sealed envelope or box and plainly marked in the upper left-hand corner with the name and address of Proposer and reference the solicitation as follows:

**“BUSINESS PROPOSAL FOR
DEFENSE AND LAW ENFORCEMENT SOLUTION
RFP NUMBER 730-SH”**

The original Cost Proposal and four numbered identical hard copies, and two electronic copies in PDF format on two separate flash drives must be enclosed in a ***separate sealed envelope or box*** and plainly marked in the upper left-hand corner with the name and address of Proposer and reference the solicitation as follows:

**“COST PROPOSAL FOR
DEFENSE AND LAW ENFORCEMENT SOLUTION
RFP NUMBER 730-SH”**

The proposal(s) must be delivered or mailed to:

Los Angeles County Sheriff's Department
Fiscal Administration Bureau – Contracts Unit
211 West Temple Street – 6th Floor
Los Angeles, California 90012
Attention: Violet Amirkhanyan, Contract Analyst

While both the Business and Cost Proposals may be boxed and delivered together, they must be SEALED SEPARATELY within the box.

It is the sole responsibility of the submitting Proposer to ensure that its proposal is received before the submission deadline. Submitting Proposers will bear all risks associated with delays in delivery by any person or entity, including the U.S. Mail. Any proposals received after the scheduled closing date and time for receipt of proposals, as listed in Paragraph 8.2 (RFP Timetable) of the RFP, will not be accepted and will be returned to the sender unopened. Timely hand-delivered proposals are acceptable. No facsimile (fax) or electronic mail (e-mail) copies will be accepted.

CONTACT WITH COUNTY PERSONNEL

All contact regarding the RFP or any matter relating thereto must be in writing and e-mailed to the County's point of contact identified below:

Attention: Violet Amirkhanyan, Contract Analyst

E-mail address: vamirkha@lasd.org

If it is discovered that Proposer contacted and received information from any County personnel, other than the person specified above, regarding this solicitation, the County, in its sole determination, may disqualify their proposal from further consideration.