

APPENDIX B

INMATE COMMISSARY AND VENDING SERVICES

REQUIRED FORMS

REVISED UNDER BULLETIN #4

APPENDIX B

REQUIRED FORMS

Exhibits

- 1) Proposer's Organization Questionnaire/Affidavit
- 2) Certification of Compliance
- 3) Request for Preference Consideration
- 4) Proposer's Debarment History and List of Terminated Contracts
- 5) Community Business Enterprise (CBE) Information
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- 10) Business and Technical Requirements Response Matrix

CONTRACTS REQUIRED FORMS – EXHIBIT 1
PROPOSER’S ORGANIZATION QUESTIONNAIRE/AFFIDAVIT

PROPOSER NAME:	COUNTY WEBVEN NUMBER:
ADDRESS:	
TELEPHONE NUMBER:	E-MAIL:
INTERNAL REVENUE SERVICE EMPLOYER IDENTIFICATION NUMBER:	CALIFORNIA BUSINESS LICENSE NUMBER:

1	<p>Select the options that best define your firm’s business structure:</p> <p><input type="checkbox"/> Corporation</p> <p><input type="checkbox"/> Limited Liability Company (LLC)</p> <p><input type="checkbox"/> Limited Partnership</p> <p><input type="checkbox"/> Sole Proprietorship</p> <p><input type="checkbox"/> Non-Profit</p> <p><input type="checkbox"/> Franchise</p> <p><input type="checkbox"/> Other (Specify)</p>	<p>If Corporation or Limited Liability Company (LLC): Legal Name (as stated in Articles of Incorporation): _____</p> <p>State if Incorporation: _____</p> <p>Year of Incorporation: _____</p> <p>If Limited Partnership or a Sole Proprietorship: Name of proprietor or managing partner: _____</p> <p>If other: Specify business structure name: _____</p>
2	<p>Is your firm doing business under one or more DBA’s?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<p>Name: _____</p> <p>Country of Registration: _____</p> <p>Year became DBA: _____</p>
3	<p>Is your firm wholly/majority owned by, or a subsidiary of another firm?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<p>If yes, indicate name of Parent Firm and State of Incorporation.</p> <p>Name of Parent Firm: _____</p> <p>State of Incorporation or registration of parent firm: _____</p>
4	<p>Has your firm done business as other names within last five years?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<p>If yes, indicate any other names and the year of name change.</p> <p>Name(s): _____ Year(s) of Name Change _____</p>

5	<p>List names of all joint ventures, partners, subcontractors, or others having any right or interest in this contract or the proceeds thereof. If not applicable, state "NONE".</p>	
6	<p>Is your firm involved in any pending acquisition or mergers?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No</p>	<p>If yes, please provide additional information regarding the pending merger.</p>
7	<p>List all names and contact information of all individuals legally authorized to commit the Proposer.</p>	<p>Name: _____</p> <p>Title: _____</p> <p>Phone: _____</p> <p>Email: _____</p>



CONTRACTS REQUIRED FORMS – EXHIBIT 2

CERTIFICATION OF COMPLIANCE

Proposer certifies compliance with all programs, policies, and ordinances specified in exhibits listed below.

	TITLE	REFERENCE	CERTIFICATIONS
1	Certification of No Conflict of Interest	<u>LACC 2.180</u>	Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No
2	Familiarity with the County Lobbyist Ordinance Certification	<u>LACC 2.160</u>	Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No
3	Zero Tolerance Policy on Human Trafficking Certification	<u>Motion</u>	Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No
4	Compliance with Fair Chance Employment Hiring Practices Certification	<u>Board Policy 5.250</u>	Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No
5	<p>Charitable Contributions Certification</p> <p>Enter the California Registry of Charitable Trusts “CT” number and upload a copy of firm’s most recent filing with the Registry of Charitable Trusts as required by Title 11 California Code of Regulations, sections 300-301 and Government Code sections 12585-12586 (if applicable)</p> <hr style="width: 25%; margin-left: 0;"/>	<u>Board Policy 5.065</u>	<p>Check the Certification below that is applicable to your company.</p> <p><input type="checkbox"/> Proposer or Contractor has examined its activities and determined that it does not now receive or raise charitable contributions regulated under California’s Supervision of Trustees and Fundraisers for Charitable Purposes Act. If Proposer engages in activities subjecting it to those laws during the term of a County contract, it will timely comply with them and provide County a copy of its initial registration with the California State Attorney General’s Registry of Charitable Trusts when filed.</p> <p>OR</p> <p><input type="checkbox"/> Proposer or Contractor is registered with the California Registry of Charitable Trusts under the CT number listed in this document and is in compliance with its registration and reporting requirements under California law. Attached is a copy of its most recent filing with the Registry of Charitable Trusts.</p>
6	Attestation of Willingness to Consider Gain-Grow Participants	<u>Board Policy 5.050</u>	<p>Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>Willing to provide GAIN/GROW participants access to employee mentoring program?</p> <p><input type="checkbox"/> Yes <input type="checkbox"/> No <input type="checkbox"/> N/A-program not available</p>
7	Contractor Employee Jury Service Program Certification Form & Application for Exception	<u>LACC 2.203</u>	<p>Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>If No, identify exemption:</p> <p><input type="checkbox"/> My business does not meet the definition of “contractor,” as defined in the Program.</p> <p><input type="checkbox"/> My business is a small business as defined in the Program.</p> <p><input type="checkbox"/> My business is subject to a Collective Bargaining Agreement (attach agreement) that expressly provides that it supersedes all provisions of the Program.</p>
8	Certification of Compliance with the County’s Defaulted Property Tax Reduction Program	<u>LACC 2.206</u>	<p>Certifies Compliance? <input type="checkbox"/> Yes <input type="checkbox"/> No</p> <p>If No, identify exemption:</p> <div style="border: 1px solid black; height: 20px; width: 100%;"></div>

CONTRACTS REQUIRED FORMS – EXHIBIT 3
REQUEST FOR PREFERENCE CONSIDERATION

INSTRUCTIONS: Proposers requesting preference consideration must complete and include this form in their proposal. Proposers may request consideration for one or more preference programs. **In order to qualify for preference, firm must be certified by the County of Los Angeles Department of Consumer and Business Affairs (DCBA). Please reference your Certification Letter issued by DCBA to determine Federal/Non-Federal preference eligibility.**

PREFERENCE NOT REQUESTED

OR

<input type="checkbox"/> PREFERENCE REQUESTED (SELECT ALL THAT APPLY)		
Preference Program		Reference
<input type="checkbox"/>	Request for Local Small Business Enterprise (LSBE) Program Preference <input type="checkbox"/> Certification for Non-Federally Funded County Solicitations <input type="checkbox"/> Certification for Federally Funded County Solicitations	<u>LACC 2.204</u>
<input type="checkbox"/>	Request for Social Enterprise (SE) Program Preference <input type="checkbox"/> Certification for Non-Federally Funded County Solicitations <input type="checkbox"/> Certification for Federally Funded County Solicitations	<u>LACC 2.205</u>
<input type="checkbox"/>	Request for Disabled Veterans Business Enterprise (DVBE) Program Preference	<u>LACC 2.211</u>

Note: In no instance shall any of the listed preference programs price or scoring be combined with any other County program to exceed 15% in response to any County solicitation.

CONTRACTS REQUIRED FORMS – EXHIBIT 4
PROPOSER'S DEBARMENT HISTORY AND LIST OF TERMINATED CONTRACTS

Proposer's Name: _____

1. DEBARMENT HISTORY (Check one)	YES	NO
Proposer is currently debarred by a public entity	<input type="checkbox"/>	<input type="checkbox"/>
If yes, please provide the name of the public entity: _____		
2. LIST OF TERMINATED CONTRACTS (Check one)	YES	NO
Proposer has contracts that have been terminated in the past three years.	<input type="checkbox"/>	<input type="checkbox"/>

If yes, please list all contracts that have been terminated prior to expiration within the last three years.

Service: _____ Name of Entity: _____
 Address: _____
 Contact: _____ Telephone: _____
 Email: _____
 Termination Date: _____ Name/Contract No: _____
 Reason(s) for Termination:

Service: _____ Name of Entity: _____
 Address: _____
 Contact: _____ Telephone: _____
 Email: _____
 Termination Date: _____ Name/Contract No: _____
 Reason(s) for Termination:



**REQUIRED FORMS - EXHIBIT 5
COMMUNITY BUSINESS ENTERPRISE (CBE) INFORMATION**

Instructions for Completing Form

The County seeks diverse broad-based participation in its contracting and strongly encourages participation by CBEs. Complete all fields listed on form. Where a field requests number or total indicate response using numerical digits only.

Section 1: FIRM/ORGANIZATION INFORMATION	
Total Number of Employees in California	Using numerical digits, enter the total number of individuals employed by the firm in the state of California.
Total Number of Employees (including owners)	Using numerical digits, enter the total number of individuals employed by the firm regardless of location.
Race/Ethnic Composition of Firm Table	Using numerical digits, enter the make-up of Owners/Partners/Associate Partners and percentage of how ownership of the firm is distributed into the Race/Ethnic Composition categories listed in the table. Final number must total 100%.

Section 2: CERTIFICATION AS MINORITY, WOMEN, DISADVANTAGED, DISABLED VETERAN, AND LESBIAN, GAY, BISEXUAL, TRANSGENDER, QUEER, AND QUESTIONING-OWNED (LGBTQQ) BUSINESS ENTERPRISE

If the firm is currently certified as a Community Based Enterprise (CBE) by a public agency, complete the table by entering the names of the certifying Agency and placing an "X" under the appropriate CBE designation (Minority, Women, Disadvantaged, Disabled Veteran or LGBTQQ). Enter all the CBE certifications held by the firm.

Proposer acknowledges that if any false, misleading, incomplete, or deceptively unresponsive statements in connection with this proposal are made, the proposal may be rejected. The evaluation and determination in this area shall be at the Director's sole judgment and his/her judgment shall be final.

**REQUIRED FORMS – EXHIBIT 5
COMMUNITY BUSINESS ENTERPRISE (CBE) INFORMATION**

TITLE		REFERENCE				TITLE		REFERENCE				
1 FIRM/ORGANIZATION INFORMATION		The information requested below is for statistical purposes only. On final analysis and consideration of award, contractor/vendor will be selected without regard to race/ethnicity, color, religion, sex, national origin, age, sexual orientation or disability.				2 CERTIFICATION AS MINORITY, WOMEN, DISADVANTAGED, DISABLED VETERAN, AND LESBIAN, GAY, BISEXUAL, TRANSGENDER, QUEER, AND QUESTIONING-OWNED (LGBTQQ) BUSINESS ENTERPRISE		If your firm is currently certified as a minority, women, disadvantaged, disabled veteran or lesbian, gay, bisexual, transgender, queer, and questioning-owned business enterprise by a public agency, complete the following.				
Total Number of Employees in California:												
Total Number of Employees (including owners):												
Race/Ethnic Composition of Firm. Enter the make-up of Owners/Partners/Associate Partners into the following categories:								<input type="checkbox"/> Check if not applicable				
Race/Ethnic Composition	Owners/Partners/ Associate Partners		Percentage of how ownership of the firm is distributed		Agency Name	Minority	Women	Disadvantaged	Disabled Veteran	LGBTQQ		
	Male	Female	Male	Female								
Black/African American			%	%								
Hispanic/Latino			%	%								
Asian or Pacific Islander			%	%								
American Indian			%	%								
Filipino			%	%								
White			%	%								

REQUIRED FORMS - EXHIBIT 6
MINIMUM MANDATORY REQUIREMENTS

Proposer acknowledges and certifies that it meets and will comply with the Proposer's Minimum Mandatory Requirements indicated below and as stated in Paragraph 3.0, of the Request for Proposal.

No.	Minimum Mandatory Requirement(s) (M/R)	Complies with M/R	
		Yes	No
1	<p>Proposer must have a minimum of three consecutive years of experience, within the last five years, providing inmate commissary and vending machine* services comparable to the services identified in Exhibit A (Statement of Work) to Appendix A (Sample Contract) to this RFP, to at least one federal, state, or county correctional system under one single governmental agency consisting of one or more jails with a minimum average daily inmate population of 4,000.</p> <p>*Proposer may subcontract vending machine services, see Minimum Mandatory Requirement 3.2 (Proposer's Subcontracted Vending Services Requirements (If Applicable)) below.</p>		
2	<p>Proposer must have earned an overall minimum gross revenue of at least \$9,000,000 per year for a minimum of three consecutive years, within the last five years, from commissary sales. Of the \$9,000,000, Proposer must have earned at least \$1,000,000 per year from vending machine* gross sales.</p> <p>*Proposer may subcontract vending machine services, see Minimum Mandatory Requirement 3.2 (Proposer's Subcontracted Vending Services Requirements (If Applicable)) below.</p>		
3	<p>Proposer must have experience providing vending machine* services to five different physical street addresses simultaneously, for a one-year period, within the past five years.</p> <p>*Proposer may subcontract vending machine services, see Minimum Mandatory Requirement 3.2 (Proposer's Subcontracted Vending Services Requirements (If Applicable)) below.</p>		

4	Proposer must not have unresolved questioned costs that have been identified by the Auditor-Controller, in an amount over \$100,000.00, that are confirmed to be disallowed costs by the contracting County department, and remain unpaid for six months or more from the date of disallowance, unless such disallowed costs are the subject of current good faith negotiations to resolve the disallowed costs, in the opinion of the County.		
5	If vending machine services are to be subcontracted, subcontractor must have a minimum of three consecutive years of experience, within the past five years, providing vending machine services comparable to the services identified in Exhibit A (Statement of Work) and Appendix A (Sample Contract), to at least one federal, state, or county correctional system under one single governmental agency.		
6	If vending machine services are to be subcontracted, subcontractor must have earned at least \$1,000,000 per year for a minimum of three consecutive years, within the last five years, from vending machine gross sales.		
7	If vending machine services are to be subcontracted, subcontractor must have experience providing vending machine services to five different physical street addresses simultaneously, for a one-year period, within the past five years.		
8	If vending machine services are to be subcontracted, the selected Contractor must bear complete responsibility for all aspects of the vending service.		
9	If vending machine services are to be subcontracted, the selected Contractor is responsible for all vending machine equipment acquisitions, installations, maintenance, and repairs.		

CONTRACTS REQUIRED FORMS – EXHIBIT 7
DECLARATION

DECLARATION: I DECLARE UNDER PENALTY OF PERJURY UNDER THE LAWS OF THE STATE OF CALIFORNIA THAT THE INFORMATION SUBMITTED IN EXHIBITS 1-6 IS TRUE AND CORRECT.

PRINT NAME:	TITLE OF AUTHORIZED REPRESENTATIVE:
SIGNATURE:	DATE:

*This Exhibit is available as a fillable e-form. To request the e-form, please contact the County contact listed in Paragraph 5.2 of the RFP.

REQUIRED FORMS – EXHIBIT 8 PROPOSER’S LIST OF PUBLIC AGENCY REFERENCES

Proposer’s Name: _____

Proposer must provide three references for which the same or similar scope of services were provided by Proposer during the previous ten years. Proposer must provide a comprehensive reference list and ensure the accuracy of the information provided below. Note: public agency refers to any agency of federal, state, or local government, whereas private firm refers to privately owned and operated, non-government. Use additional pages if required.

REFERENCE ONE	Check one: <input type="checkbox"/> Public Agency <input type="checkbox"/> Private Firm
Service Type:	
Contract Term:	
Start to End Date (MM/YYYY):	
Contract Amount:	
Name of Agency/Dept:	
Address:	
Contact Name and Number:	
Email Address:	

REFERENCE TWO	Check one: <input type="checkbox"/> Public Agency <input type="checkbox"/> Private Firm
Service Type:	
Contract Term:	
Start to End Date (MM/YYYY):	
Contract Amount:	
Name of Agency/Dept:	
Address:	
Contact Name and Number:	
Email Address:	

REFERENCE THREE	Check one: <input type="checkbox"/> Public Agency <input type="checkbox"/> Private Firm
Service Type:	
Contract Term:	
Start to End Date (MM/YYYY):	
Contract Amount:	
Name of Agency/Dept:	
Address:	
Contact Name and Number:	
Email Address:	

EXHIBIT 9 – COST PROPOSAL

PART I – REVENUE SPLIT

CONTRACTOR must pay to the COUNTY, for the concession and use granted herein of total gross sales from all commissary and vending items.

PROPOSED AMOUNT

Revenue Split: _____% / _____%
County Contractor

For this Part I – Revenue Split:

- The County’s required minimum revenue percentage is 50%,
- The highest proposed revenue percentage will receive the highest score, and
- Any proposal offering a percentage BELOW 50% will receive ZERO points.

By submission of this Proposal, Proposer certifies that the revenue split proposed herein has been arrived at independently without consultation, communication, or agreement with any other Proposer or competitor for the purpose of restricting competition.

PROPOSER’S NAME: _____

SIGNATURE: _____

PRINT NAME: _____

TITLE OF ITS AUTHORIZED AGENT: _____

DATE: _____

EXHIBIT 9 – COST PROPOSAL
PART II – DISCOUNT ON COST OF GOODS

CONTRACTOR must provide a proposed discounted price percentage to be applied to all final menu items following contract award. Attachment 1 (Perishable Items), Attachment 2 (Non-Perishable Items), and Attachment 3 (Vending Book of Sales) to Exhibit 9 (Cost Proposal) have been provided for informational purposes only, to assist Proposers in determining their proposed discounted price percentage.

PROPOSED AMOUNT

Discounted price percentage: _____%

For this Part II – Discount on Cost of Goods:

- The County’s required minimum percentage discount is 2%,
- The highest proposed discounted price percentage will receive the highest score, and
- Any proposal offering a price percentage BELOW 2% will receive ZERO points.

By submission of this Proposal, Proposer certifies that the discounted price percentage proposed herein has been arrived at independently without consultation, communication, or agreement with any other Proposer or competitor for the purpose of restricting competition.

PROPOSER’S NAME: _____

SIGNATURE: _____

PRINT NAME: _____

TITLE OF ITS AUTHORIZED AGENT: _____

DATE: _____

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 1 - COMMISSARY BOOK OF SALES - PERISHABLE ITEMS

This 2022 sales report is provided to give potential Proposers estimates which may be used or not used, at the complete discretion of Proposer. The County makes no representation or guarantee as to the accuracy of these sales, as actual total commissary sales depend upon multiple factors outside the control of the County. These sales do not and shall not be considered by Proposer or any successful Contractor, as any guarantee of minimum commissary / vending sales.

<u>ITEM DESCRIPTION</u>	<u>LETTER/ RECEIPT</u>	<u>BRAND</u>	<u>UNIT PRICE (May 2023)</u>	<u>TOTAL ORDERED</u>	<u>TOTAL REVENUE</u>
1/CASE CHILI RAMEN 24 ea	R	MARUCHAN	\$32.12	52,642	\$1,690,861.04
BC HOT & SPICY 5-OZ SUMMER SAUSAGE	R	BRUSHY CREEK	\$6.95	125,508	\$872,280.60
FLOUR TORTILLAS 8 OZ.	R	CACTUS ANNIES	\$5.82	157,183	\$914,805.06
CHICKEN BREAST 4.5OZ	R	BRUSHY CREEK	\$7.22	116,592	\$841,794.24
HOT & SPICY PORK RINDS 2 OZ.	R	CACTUS ANNIES	\$2.85	206,263	\$587,849.55
SV SPICY REFRIED BEANS 8 OZ	R	SEVILLA	\$3.26	165,146	\$538,375.96
LIME CHILI W/SHRIMP RAMEN 3 OZ	R	MARUCHAN	\$1.60	386,826	\$618,921.60
WHOLE SHABANG 1.5 OZ	R	THE WHOLE SHABANG	\$1.60	230,062	\$368,099.20
CHEETOS FLAMIN HOT 8-OZ	R	CHEETOS	\$5.77	71,756	\$414,032.12
PICKLE (HOT) 9.6 OZ	R	VAN HOLTEN	\$1.91	198,982	\$380,055.62
PEPPERONI SLICED 3.5OZ	R	BRIDGFORD	\$4.71	77,719	\$366,056.49
ICED HONEY BUN	R	MARKET SQUARE	\$2.70	145,757	\$393,543.90
4OZ KEEFE COFFEE	R	KEEFE	\$8.94	42,691	\$381,657.54
CHEESY RICE 2 OZ	R	VELVEETA	\$2.08	154,139	\$320,609.12
CHEETOS FLMN HOT1.75OZ	R	CHEETOS	\$1.25	258,127	\$322,658.75
BC BEEF & CHICKEN SUMMER SAUSAGE 1.625 OZ.	R	BRUSHY CREEK	\$2.75	122,871	\$337,895.25
RICE NOODLES 3.7 OZ	R	THAI PALACE	\$3.03	96,908	\$293,631.24
SPICY CHEESY RICE 2 OZ	R	VELVEETA	\$2.06	133,678	\$275,376.68
VELVEETA SPREAD JALAPENO 2 OZ	R	VELVEETA	\$2.01	124,832	\$250,912.32
CHILI RAMEN 3 OZ	R	MARUCHAN	\$1.60	176,533	\$282,452.80
5PK SS COFFEE-KIT 41715	R	KEEFE	\$1.69	182,588	\$308,573.72
SALSA TORTILLA CHIPS 3 OZ	R	EL SABROSO	\$2.37	98,611	\$233,708.07
(BOX) HAWAIIAN PUNCH BERRY BLUE MIX 8 ea	R	HAWAIIAN PUNCH	\$4.95	46,034	\$227,868.30
FC FISHSTKS/SPICY MUSTARD 3.53 OZ	R	FRESH CATCH	\$3.14	60,131	\$188,811.34
HOT CORN CHIPS 12 OZ	R	CACTUS ANNIES	\$6.95	28,295	\$196,650.25
HOT & SPICY VEG RAMEN 3 OZ	R	MARUCHAN	\$1.60	127,378	\$203,804.80
(BOX) HAWAIIAN PUNCH LEMON BERRY MIX 8 ea	R	HAWAIIAN PUNCH	\$4.95	41,588	\$205,860.60
CHICKEN RAMEN 3 OZ	R	MARUCHAN	\$1.60	121,551	\$194,481.60
SLICED JALAPENO PEPPERS 1 OZ	R	TX TITOS	\$1.22	147,954	\$180,503.88
ML BBQ CHIP 1.5OZ	R	MOON LODGE	\$1.60	114,360	\$182,976.00
ML HOT BBQ CHIPS 1.5OZ	R	MOON LODGE	\$1.60	114,360	\$182,976.00
VELVEETA SPREAD CHEDDAR 2 OZ	R	VELVEETA	\$2.00	72,961	\$145,922.00

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 1 - COMMISSARY BOOK OF SALES - PERISHABLE ITEMS

CAJUN SHRIMP RAMEN 3 OZ	R	MARUCHAN	\$1.60	104,234	\$166,774.40
FISH STK/LA HOT 3.53OZ	R	FRESH CATCH	\$3.01	49,055	\$147,655.55
SC & ONION CHIP 1.5OZ	R	MOON LODGE	\$1.60	106,869	\$170,990.40
TEXAS BEEF RAMEN SOUP 3 OZ	R	MARUCHAN	\$1.60	101,431	\$162,289.60
CHEESE PUFFS 2 OZ	R	CACTUS ANNIES	\$1.50	102,656	\$153,984.00
WATER 20 OZ	R	DEJABLUE	\$1.43	92,293	\$131,978.99
OATMEAL MAPLE BRN SGR .98 OZ	R	QUAKER	\$0.81	224,489	\$181,836.09
FISH STK GRN CHILI/OIL 3.53 OZ	R	FRESH CATCH	\$3.27	40,401	\$132,111.27
CAJUN CHICKEN RAMEN 3 OZ	R	MARUCHAN	\$1.60	92,530	\$148,048.00
COLGATE TOOTHPASTE REGULAR 1oz	L	COLGATE	\$2.25	50,565	\$113,771.25
STUFFED JALAPENO CHIPS 6 OZ	R	MOON LODGE	\$5.50	23,391	\$128,650.50
GUACA CHIPS 3 OZ	R	EL SABROSO	\$2.37	54,934	\$130,193.58
FC SARDINES/HOT TOMATO SAUCE 3.53 OZ	R	FRESH CATCH	\$2.89	38,195	\$110,383.55
HOT CHSE CRUNCHIES 4 OZ	R	EL SABROSO	\$3.57	39,770	\$141,978.90
BEEF RAMEN 3 OZ	R	MARUCHAN	\$1.60	72,558	\$116,092.80
CA HOT CHEESE CRUNCHY 9.5 OZ	R	CACTUS ANNIES	\$6.50	16,973	\$110,324.50
MAYONNAISE 12PK	R	SQUEEZUM	\$3.96	29,575	\$117,117.00
HOT CHILI W/BNS11.25OZ	R	BRUSHY CREEK	\$8.82	10,529	\$92,865.78
SUGARTWIN 10 PK	R	SUGAR TWIN	\$0.60	134,881	\$80,928.60
FRESH CATCH TUNA 4.23 OZ.	R	FRESH CATCH	\$8.23	10,127	\$83,345.21
FRESHMINT TOOTHPASTE 2.75	L	FRESHMINT	\$4.35	18,570	\$80,779.50
RICH HOT COCOA MIX 9 OZ	R	SWISS MISS	\$4.45	16,501	\$73,429.45
BANANA DBL DECKER MOON PIE 2.75 OZ	R	CHATTANOOGA	\$1.28	69,896	\$89,466.88
CHEESE CRUNCH 11 OZ.	R	CACTUS ANNIES	\$6.95	11,617	\$80,738.15
POP TARTS STRAW 2PK	R	KELLOGGS	\$1.80	39,632	\$71,337.60
PICKLE (MILD) 9.6 OZ	R	VAN HOLTEN	\$1.80	36,238	\$65,228.40
OREO COOKIES 2.4 OZ	R	OREO	\$2.46	30,719	\$75,568.74
ML POTATO CHIP 1.5OZ	R	MOON LODGE	\$1.60	44,189	\$70,702.40
SNICKERS BAR 1.86 OZ	R	MARS	\$2.69	25,782	\$69,353.58
CHEESY REFRIED BEANS 4 OZ	R	VELVEETA	\$2.80	19,635	\$54,978.00
CHOC CUPCAKE 3.17OZ	R	DOLLY MADISON	\$2.31	23,903	\$55,215.93
SPY REFRIED BEANS&RICE 4 OZ	R	VELVEETA	\$3.03	16,586	\$50,255.58
REESES PEANUT BUTTER CUPS 1.5 OZ	R	HERSHEY	\$2.71	21,433	\$58,083.43
M&M PEANUT 1.74 OZ	R	MARS	\$2.69	20,128	\$54,144.32
ML POPCORN-JALAPENO & CHEDDAR 5 OZ	R	MOON LODGE	\$2.78	17,376	\$48,305.28
HERSHEY'S W/ ALMONDS 1.45 OZ	R	HERSHEY	\$2.71	19,448	\$52,704.08
SNICKERS W/ ALMONDS 1.76 OZ	R	MARS	\$2.69	19,375	\$52,118.75
MS ICED OATML COOKIES 6OZ	R	MARKET SQUARE	\$4.62	9,348	\$43,187.76
HOT & SPICY PORK CRACKLINGS 2.375 OZ.	R	EL SABROSO	\$3.10	13,691	\$42,442.10

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 1 - COMMISSARY BOOK OF SALES - PERISHABLE ITEMS

MACARONI & CHEESE 3 OZ	R	VELVEETA	\$3.20	12,422	\$39,750.40
INSTANT OATMEAL REGULAR.98 OZ	R	RALSTON	\$0.75	63,583	\$47,687.25
TWIX BAR 1.79 OZ	R	MARS	\$2.69	16,805	\$45,205.45
ZC STRAWBERRY CREMES 14OZ	R	MARKET SQUARE	\$7.95	5,065	\$40,266.75
CHOCOLATE CHIP COOKIE 2.75 OZ.	R	GRANDMAS	\$2.34	17,704	\$41,427.36
OATMEAL RAISIN COOKIE 2.75 OZ.	R	GRANDMAS	\$2.34	16,042	\$37,538.28
CORNNUTS CHILI PICANTE 1.4 OZ	R	CORN NUTS	\$1.29	30,450	\$39,280.50
BC BEEF STEW 11.25 OZ	R	BRUSHY CREEK	\$7.50	4,143	\$31,072.50
TROPICAL SNACK MIX 4OZ	R	KING NUT	\$3.44	9,261	\$31,857.84
MILKY WAY CANDY BAR 1.84 OZ	R	MARS	\$2.69	12,299	\$33,084.31
SPICY CHEESY REFRID BEANS 4 OZ	R	VELVEETA	\$2.93	8,929	\$26,161.97
BUTTERFINGER CANDY BAR 1.9 OZ 288/CS	R	FERRERO	\$2.73	11,265	\$30,753.45
SALTED PEANUTS 1.75 OZ	R	MOON LODGE	\$1.43	21,797	\$31,169.71
CRUNCH CANDY BAR 1.5 OZ	R	NESTLE	\$2.73	10,560	\$28,828.80
MUSTARD 12PK	R	SQUEEZUM	\$2.37	12,726	\$30,160.62
ZC CHOC CHIP COOKIES 6OZ	R	MARKET SQUARE	\$4.62	4,828	\$22,305.36
NON DAIRY CREAMER 10PK	R	KEEFE	\$0.80	25,114	\$20,091.20
BABY RUTH CANDY BAR 1.9 OZ	R	HERSHEY	\$2.73	8,973	\$24,496.29
NUTRIGRAIN CEREAL BAR STRAWBERRY 1.3 OZ	R	NUTRIGRAIN	\$0.68	28,133	\$19,130.44
2PK TYLENOL	R	TYLENOL	\$1.99	9,971	\$19,842.29
MS VNILLA CRM COOKIES 6OZ	R	MARKET SQUARE	\$4.10	4,939	\$20,249.90
MULTI-VITAMIN W/ IRON 100 CT	R	SUNDANCE	\$6.00	2,956	\$17,736.00
HALLS COUGH DROPS MENTHOLYPTUS	R	HALLS	\$1.08	16,109	\$17,397.72
(EA) ZC SWISS ROLLS 2 PK	R	MARKET SQUARE	\$1.54	13,253	\$20,409.62
HERSHEY'S CHOCOLATE BAR 1.5 OZ	R	HERSHEY	\$2.71	7,666	\$20,774.86
M&M PLAIN 1.69 OZ	R	MARS	\$2.69	7,609	\$20,468.21
KEEFE 10 OZ NACHO CHIPS	R		\$6.95	2,475	\$17,201.25
(EA) MS PB WAFERS 2PK	R		\$0.97	18,739	\$18,176.83
THREE MUSKETEER BAR 1.92 OZ	R	MARS	\$2.69	6,606	\$17,770.14
SALTINE CRACKERS 4-OZ	R	PREMIUM	\$3.66	4,690	\$17,165.40
2PK ADVIL	R	ADVIL	\$1.99	7,554	\$15,032.46
JELLY BELLY - SF SOURS 2.8 OZ.	R	JELLY BELLY	\$2.99	4,604	\$13,765.96
COOL WAVE MOUTHWASH ALCOHOL FREE 8 OZ	L	COOL WAVE	\$5.09	2,712	\$13,804.08
CHEESE ON CHEESE SANDWICH CRACKERS 1.38 OZ	R	AUSTIN	\$1.14	11,196	\$12,763.44
MS DUPLEX CREMES 6OZ	R	MARKET SQUARE	\$4.10	2,865	\$11,746.50
HOT PEANUTS 1.75 OZ	R		\$1.64	7,393	\$12,124.52
DUNKIN STICKS (EACH)	R		\$1.56	7,832	\$12,217.92
FR VAN CAPPUCINO 8 OZ	R		\$6.12	1,362	\$8,335.44
SUGAR FREE WILD FRUIT 1.75 OZ.	R	CORNER STORE	\$3.07	2,204	\$6,766.28

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 1 - COMMISSARY BOOK OF SALES - PERISHABLE ITEMS

TOASTED PEANUT BUTTER CRACKERS 1.38 OZ	R	AUSTIN	\$1.14	5,382	\$6,135.48
COKE 20 OZ.	R	COCA-COLA	\$3.18	1,440	\$4,579.20
PEANUT BUTTER ON CHEESE CRACKERS 1.38 OZ	R	AUSTIN	\$1.14	4,981	\$5,678.34
LITTLE DEBBIE BROWNIES 2.2 OZ	R		\$1.10	2,975	\$3,272.50
2PK ALKA SELTZER	R	ALKA SELTZER	\$1.99	1,741	\$3,464.59
SALT- SINGLE PACKET	R	GRINDSTONE	\$0.06	54,058	\$3,243.48
BAYER 2PK	R	BAYER	\$1.99	1,547	\$3,078.53
PEPPER - SINGLE PACKET	R	GRINDSTONE	\$0.06	31,672	\$1,900.32
GRAPE JELLY 1 OZ.	R	SQUEEZUM	\$0.44	4,652	\$2,046.88
(1/PK)SWEETMATE PINK	R	SWEET MATE	\$0.06	26,660	\$1,599.60
SUNFLOWER KERNELS ROASTED & SALTED 3.25 OZ	R		\$2.42	1,008	\$2,439.36
DIET COKE 20 OZ.	R	COCA-COLA	\$3.18	354	\$1,125.72
KEEBLER CLUB CRACKERS 12.5 OZ.	R	KEEBLER	\$9.95	191	\$1,900.45
ZC ORNG-PNAPPLE CRMS 6OZ	R		\$3.60	87	\$313.20
CHILI CHEESE FRITOS 2OZ	R		\$1.40	60	\$84.00
5/PK TEA BAGS	R		\$0.75	0	\$0.00
FC MACKERAL 3.53 OZ	R		\$5.81	0	\$0.00
TOTAL				6,669,191	\$17,688,244.49

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 2 - COMMISSARY BOOK OF SALES - NON-PERISHABLE ITEMS

This 2022 sales report is provided to give potential Proposers estimates which may be used or not used, at the complete discretion of Proposer. The County makes no representation or guarantee as to the accuracy of these sales, as actual total commissary sales depend upon multiple factors outside the control of the County. These sales do not and shall not be considered by Proposer or any successful Contractor, as any guarantee of minimum commissary / vending sales.

ITEM DESCRIPTION	LETTER/ RECEIPT	BRAND	UNIT PRICE (May 2023)	TOTAL ORDERED	TOTAL REVENUE
\$20 VENDING CARD		FCV	\$22.50	77,365	\$1,740,712.50
\$10 VENDING CARD		FCV	\$12.50	108,852	\$1,360,650.00
PHONE TIME GTL \$10		GTL	\$10.75	57,666	\$619,909.50
PHONE TIME GTL \$20		GTL	\$20.75	26,338	\$546,513.50
SCENTED LADY'S STICK 1.4 OZ		LADY SPEED STICK	\$5.99	48,021	\$287,645.79
DOVE SOAP 3.15 OZ.	L	DOVE	\$2.72	56,739	\$154,330.08
IRISH SPRING 3.2OZ SOAP	L	IRISH SPRING	\$1.45	92,592	\$134,258.40
INDIGENT KIT NO RAZOR	L		\$4.44	48,645	\$215,983.80
INDIGENT KIT	L		\$4.50	42,050	\$189,225.00
LA COUNTY HYGIEN NO RAZOR KIT	L		\$1.34	44,505	\$59,636.70
BOOK OF TEN STAMPS	L	POSTAGE	\$6.30	10,135	\$63,850.50
LA COUNTY HYGIEN W/RAZOR KIT	L		\$1.40	39,186	\$54,860.40
HAIRCUT INDIGENT			\$2.00	26,319	\$52,638.00
SECURITY RAZOR 1 EA	L	ORALINE	\$0.61	74,241	\$45,287.01
SZ 9.5 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	838	\$37,550.78
COCOA BUTTER LOTION 4OZ	L	CRAWFORD	\$3.50	12,243	\$42,850.50
4OZ DANDRUFF SHAMPOO	L	CRAWFORD	\$3.70	11,768	\$43,541.60
SZ 9 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	797	\$35,713.57
STYLING GEL W/ALOE VERA 15.OZ	L	ELEMENTZ	\$8.66	5,357	\$46,391.62
SZ 8.5 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	722	\$32,352.82
QUARTER SOCKS WHITE 1/PR	L	DELUXE	\$1.77	18,048	\$31,944.96
LARGE STAMPED ENVELOPE EA	L	POSTAGE	\$0.72	43,886	\$31,597.92
4OZ SHAMPOO	L	CRAWFORD	\$2.75	12,463	\$34,273.25
COTTON SWABS 100CT BOX	L	NEW DAY	\$3.95	8,638	\$34,120.10
4OZ BABY OIL	L	FRESHSCENT	\$1.59	19,425	\$30,885.75
SZ 7.5 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	569	\$25,496.89
BOARDROOM PAPER 50 CT WHITE PAD	L	BOARDROOM	\$1.61	19,923	\$32,076.03
GEN KIT STATIONARY	L		\$0.75	31,983	\$23,987.25
4OZ SKIN CARE LOTION	L	CRAWFORD	\$3.50	7,556	\$26,446.00
SZ 10 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	504	\$22,584.24
SZ 10.5 MENS RAWLINGS MARC II SHOE	L	RAWLINGS	\$44.81	495	\$22,180.95

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 2 - COMMISSARY BOOK OF SALES - NON-PERISHABLE ITEMS

PANTENE CONDITIONER CLASSIC CLEAN 12 OZ	L	PANTENE	\$10.28	1,984	\$20,395.52
4OZ BABY POWDER	L	NEW DAY	\$1.60	12,729	\$20,366.40
4OZ CONDITIONER	L	CRAWFORD	\$2.75	8,341	\$22,937.75
STRETCH CAP - BLACK ONLY	L	GENERIC	\$4.00	4,542	\$18,168.00
SZ 11 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	401	\$17,968.81
NEUTROGENA SOAP 3.5 OZ	L		\$5.53	2,966	\$16,401.98
DOCUMENT FILE 15 1/2 X 10 IN	L	MEAD	\$2.65	6,116	\$16,207.40
AVIATOR PLAYING CARDS	L	AVIATOR	\$3.07	5,382	\$16,522.74
AFTER SHAVE 7OZ	L	PROTECTION	\$4.21	4,027	\$16,953.67
SMOOTH SHAVE CREAM 6 OZ	L	MAGIC SHAVE	\$5.50	2,587	\$14,228.50
(IND) 1.25 READING GLASSES	L	SHARKEYES	\$4.75	2,995	\$14,226.25
XL CROSS STRAP FLIP FLOP	L	CRAWFORD	\$1.96	7,022	\$13,763.12
SZ 8 RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	307	\$13,756.67
THANK YOU CARD W/O STAMP	L	GALLANT	\$2.21	8,229	\$18,186.09
WHITE WASHCLOTH	L	GENERIC	\$0.62	20,465	\$12,688.30
SOAP DISH	L	AMERICAN COMB	\$1.16	10,624	\$12,323.84
SZ 7 RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	260	\$11,650.60
SZ 11.5 RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	240	\$10,754.40
FRIENDSHIP CARD W/ STAMP	L	GALLANT	\$2.21	6,483	\$14,327.43
PINOCHLE CARDS	L	AVIATOR	\$3.09	3,630	\$11,216.70
BIRTHDAY CARD W/O STAMP	L	GALLANT	\$2.21	6,236	\$13,781.56
20-OZ STYROFOAM CUP	L	SWEETHEART	\$0.23	40,695	\$9,359.85
SKETCH PAD 8.5 X 11 WHITE	L	TOPS	\$6.17	1,908	\$11,772.36
(IND) 2.50 READING GLASSES	L	SHARKEYES	\$4.75	1,871	\$8,887.25
SZ 12 MENS RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	193	\$8,648.33
SEASONAL GREETING CARD W/O STAMP	L	GALLANT	\$2.21	5,057	\$11,175.97
VASELINE LOTION INTENSE COCOA BUTTER 10 OZ	L	VASELINE	\$9.50	836	\$7,942.00
MANILLA ENVELOPE 9 1/2 X 12 1/2 IN	L	UNISOURCE	\$0.77	13,958	\$10,747.66
SZ 13 RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	170	\$7,617.70
TOOTHBRUSH FLEXIBLE SECURITY	L	ORALINE	\$1.25	6,018	\$7,522.50
PALM BRUSH	L	GENERIC	\$1.00	7,047	\$7,047.00
SOFTEE CONDITIONER BERGAMOT 5 OZ	L	SOFTEE	\$2.09	3,332	\$6,963.88
GRY PRACTICE SHORTS/2XL	L	GENERIC	\$14.95	446	\$6,667.70
ENVELOPE #10 50/CT	L	MEAD	\$2.85	2,325	\$6,626.25
LG. SHOWER SHOE	L	CRAWFORD	\$1.96	3,307	\$6,481.72
1OZ PETROLEUM JELLY	L	NEW DAY	\$1.10	5,682	\$6,250.20
XTREMEFLEX BOWL	L	XTREMEFLEX	\$6.95	819	\$5,692.05
FRESHSCENT DEODORANT PUSH UP 1.6 OZ.	L	FRESHSCENT	\$3.50	1,851	\$6,478.50

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 2 - COMMISSARY BOOK OF SALES - NON-PERISHABLE ITEMS

KIT #920693 NOTEBK PAPER PK 15 SHEETS	L	GENERIC	\$0.90	5,896	\$5,306.40
BLISTEX LIP OINTMENT .21 OZ	L	BLISTEX	\$3.73	1,309	\$4,882.57
(IND) 1.50 READING GLASSES	L	SHARKEYES	\$4.75	1,014	\$4,816.50
MED. SHOWER SHOE	L	CRAWFORD	\$1.96	2,430	\$4,762.80
COCONUT OIL HAIR&SCLP COND 5 OZ	L	SOFTEE	\$3.95	1,198	\$4,732.10
HYDROCORTISONE CREAM 1OZ	L	GENERIC	\$3.18	1,419	\$4,512.42
ATHLETE FT CREAM TOLNAFTATE .5 OZ	L	CAREALL	\$2.52	1,605	\$4,044.60
JUVENILE BIRTHDAY CARD W/O STAMP	L	GALLANT	\$2.21	2,341	\$5,173.61
POCKET DICTIONARY II	L	WEBSTER	\$4.54	804	\$3,650.16
(IND) 1.75 READING GLASSES	L	SHARKEYES	\$4.75	704	\$3,344.00
EYEGASSES INDIGENT 2.00 *	L	SHARKEYES	\$4.75	687	\$3,263.25
KIT #42522 - LA COUNTY	L		\$5.97	556	\$3,319.32
HAND&BDY COCOA BTR LOTION 4 OZ	L	TONE	\$7.09	389	\$2,758.01
(IND) 2.25 READING GLASSES	L	SHARKEYES	\$4.75	501	\$2,379.75
PRO-PER BOOK OF TEN STAMPS	L		\$6.30	385	\$2,425.50
1.25 READING GLASSES	L	SHARKEYES	\$11.92	159	\$1,895.28
SZ 14 RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	35	\$1,568.35
GRY PRACTICE SHORTS/3XL	L	GENERIC	\$14.95	100	\$1,495.00
XTREMEFLEX SPOON SOUP 1EA	L	XTREMEFLEX	\$1.35	1,062	\$1,433.70
HAIRCUT			\$2.00	696	\$1,392.00
2.5 READING GLASSES	L	SHARKEYES	\$11.92	115	\$1,370.80
NATUREPLEX ZIT FREE BENSOYL PEROXIDE 1OZ	L	NATUREPLEX	\$4.00	342	\$1,368.00
SPANISH ENGLISH DICTIONAR	L	WEBSTER	\$3.10	417	\$1,292.70
PONYTAIL HOLDER 1EA	L	J & D	\$0.38	3,301	\$1,254.38
XTREMEFLEX FORK 1EA	L	XTREMEFLEX	\$1.35	785	\$1,059.75
1.50 READING GLASSES	L	SHARKEYES	\$11.92	77	\$917.84
1.5 OZ FRESHSCENT SOAP	L	FRESHSCENT	\$0.64	1,853	\$1,185.92
SMALL AFRO PIK	L	CARDINAL	\$1.09	810	\$882.90
GRY PRACTICE SHORTS/XL	L	GENERIC	\$14.95	55	\$822.25
JUST GARNET LIPSTICK .13 OZ	L	WET N WILD	\$2.15	343	\$737.45
SUNSCREEN LOTION SPF30- 4OZ	L	GOODSENSE	\$7.81	102	\$796.62
READING GLASSES 2.0	L	SHARKEYES	\$11.92	55	\$655.60
EMERY BOARD (1)	L	TRIM	\$0.27	2,307	\$622.89
1.75 READING GLASSES	L	SHARKEYES	\$11.92	50	\$596.00
LIPSTICK-BREEZE .13 OZ	L	WET N WILD	\$2.15	256	\$550.40
SZ 15 RAWLINGS MARC II VELCRO SHOE	L	RAWLINGS	\$44.81	12	\$537.72
LIPSTICK FUSHIA W/BLUE PEARL .13 OZ	L	WET N WILD	\$2.15	244	\$524.60
GRY PRACTICE SHORTS/LRG	L	GENERIC	\$14.95	35	\$523.25

EXHIBIT 9 - COST PROPOSAL

ATTACHMENT 2 - COMMISSARY BOOK OF SALES - NON-PERISHABLE ITEMS

LIGHT BERRY FROST LIPSTICK .13 OZ	L	WET N WILD	\$2.15	248	\$533.20
NATUREPLEX DOUCHE VINEGAR & WATER 4.5 OZ	L	NATUREPLEX	\$2.10	242	\$508.20
BLACK ORCHID LIPSTICK .13 OZ	L	WET N WILD	\$2.10	211	\$443.10
CARBON PAPER 10 PACK	L		\$1.90	233	\$442.70
2.25 READING GLASSES	L	SHARKEYES	\$11.92	34	\$405.28
SZ 6 WOMENS PANTIES	L	HANES	\$5.60	29	\$162.40
PRO-PER PENCIL	L		\$0.10	1,206	\$120.60
SZ 8 WOMENS PANTIES	L	HANES	\$5.60	18	\$100.80
CONTACT LENS CASE	L	GENERIC	\$0.50	169	\$84.50
SZ 10 WOMENS PANTIES	L	HANES	\$5.60	14	\$78.40
GRY PRACTICE SHORTS/MED	L	GENERIC	\$14.95	5	\$74.75
BEVELED ERASER	L		\$0.20	308	\$61.60
(10/PK) TAMPAX TAMPONS	L	TAMPAX	\$2.70	21	\$56.70
SZ 11 WOMENS PANTIES	L	HANES	\$5.60	7	\$39.20
FLOSSERS	L		\$3.95	1	\$3.95
2.5OZ EFFERGRIP	L	EFFERGRIP	\$5.99	0	\$0.00
AMPRO STYLING GEL (New)	L		\$3.93		\$0.00
TOTAL				1,196,145	\$6,628,171.83

EXHIBIT 9 - COST PROPOSAL
ATTACHMENT 3 - VENDING BOOK OF SALES 2023
REVISED UNDER BULLETIN #4

TOTAL GROSS REVENUE														
	PDC East		PDC North		PDC South		NCCF		CRDF		MCJ		TTCF	
	Snack (1 ea.)	Soda (1 ea.)	Snack (16 ea.)	Soda (16 ea.)	Snack (7 ea.)	Soda (6 ea.)	Snack (23 ea.)	Soda (10 ea.)	Snack (15 ea.)	Soda (15 ea.)	Snack (25 ea.)	Soda (24 ea.)	Snack (25 ea.)	Soda (25 ea.)
January	\$298.85	\$156.95	\$11,316.15	\$4,977.25	\$11,791.05	\$7,039.10	\$30,502.05	\$12,031.40	\$20,819.65	\$8,849.40	\$48,425.05	\$20,119.70	\$14,608.00	\$7,772.25
February	\$0.00	\$208.55	\$13,385.80	\$7,011.15	\$11,068.80	\$3,655.00	\$23,850.95	\$11,180.00	\$20,617.15	\$8,393.60	\$46,640.40	\$20,508.85	\$16,966.75	\$8,283.95
March	\$1,009.25	\$174.15	\$13,422.25	\$6,488.70	\$8,242.70	\$3,328.20	\$47,500.55	\$15,467.10	\$21,811.35	\$8,853.70	\$40,693.85	\$19,969.20	\$17,757.75	\$8,230.20
April	\$455.75	\$77.40	\$17,644.00	\$8,733.30	\$8,657.75	\$4,489.20	\$37,393.85	\$16,348.60	\$27,411.20	\$11,304.70	\$50,414.60	\$25,707.55	\$19,803.80	\$10,786.55
May	\$182.50	\$70.95	\$13,779.60	\$6,656.40	\$8,344.80	\$4,704.20	\$35,294.60	\$13,665.40	\$22,697.80	\$9,103.40	\$40,108.40	\$20,201.40	\$18,936.00	\$6,914.40
June	\$382.85	\$133.30	\$11,312.05	\$7,563.70	\$7,365.85	\$4,975.10	\$28,629.70	\$10,590.90	\$19,702.85	\$8,268.90	\$32,318.90	\$21,211.90	\$13,609.60	\$7,585.20
July	\$559.65	\$180.60	\$15,126.95	\$9,679.30	\$9,347.10	\$7,922.75	\$31,948.65	\$13,944.90	\$23,854.75	\$10,046.95	\$42,215.30	\$25,503.30	\$14,801.05	\$9,705.10
August	\$483.70	\$92.45	\$13,219.10	\$7,335.80	\$7,456.90	\$5,940.45	\$29,569.75	\$9,765.30	\$17,142.65	\$7,316.45	\$43,495.20	\$19,586.50	\$13,334.90	\$7,595.95
September	\$569.30	\$148.35	\$15,950.80	\$8,823.60	\$10,298.70	\$6,308.10	\$35,251.85	\$13,852.45	\$22,975.95	\$8,924.65	\$60,572.45	\$27,767.25	\$21,003.70	\$9,496.55
October	\$83.95	\$77.40	\$13,641.30	\$7,314.30	\$10,141.80	\$4,912.75	\$38,561.50	\$5,542.70	\$19,179.85	\$6,379.05	\$52,750.80	\$20,809.85	\$13,024.65	\$6,768.20
November	\$0.00	\$47.30	\$12,677.60	\$7,034.80	\$10,193.35	\$4,762.25	\$41,025.05	\$7,550.80	\$18,576.85	\$7,462.65	\$43,948.50	\$21,878.40	\$14,863.10	\$8,154.95
December	\$0.00	\$107.50	\$14,767.95	\$6,144.70	\$11,234.35	\$4,923.50	\$44,126.55	\$13,299.90	\$26,206.65	\$10,670.45	\$55,931.55	\$24,170.30	\$16,957.65	\$9,354.65
TOTAL	\$4,025.80	\$1,474.90	\$166,243.55	\$87,763.00	\$114,143.15	\$62,960.60	\$423,655.05	\$143,239.45	\$260,996.70	\$105,573.90	\$557,515.00	\$267,434.20	\$195,666.95	\$100,647.95
YEAR GROSS SUM											\$2,491,340.20			

TOP 20 SELLING SNACKS		
1. America's Taste Freeze Dried Coffee	9. Cheetos Flaming Hot	17. Cloverhill Cherry Cheese
2. Cloverhill Honey Buns	10. Maruchan Ramen Chicken	18. Cloverhill Cheese Pastry
3. Big Tex Cinamon Roll	11. Doritos Cool Ranch	19. Doritos Flaming Hot
4. Maruchan Ramen Beef	12. Doritos Nacho	20. Milky Way
5. Maruchan Ramen Chili	13. Jack Links Beef Jerky	
6. M&M Peanut	14. Clover Hill Honey Glazed	
7. Snickers	15. Twix	
8. David's Sunflower Seeds	16. Skittles	
OTHER SOLD SNACKS		
Snyder Pretzels		
Blue Diamond Smoke House Almonds		
Lays Ruffles		
Hostess Chocolate Cup cakes		
Butterfinger		
Grandmas Cookies		

TOP 3 SELLING DRINKS
1. Coca Cola
2. Dr. Pepper
3. Orange
OTHER SOLD DRINKS
Bottle Water
Diet Coke
PowerAde-Fruit Punch
Coke Zero
Orange
Mt. Dew
Pepsi Cola

**REQUIRED FORMS - EXHIBIT 10
BUSINESS AND TECHNICAL REQUIREMENTS RESPONSE MATRIX**

*This Exhibit is available as a fillable e-form. To request the e-form, please contact the County contact listed in Paragraph 5.2 of the RFP.

PROPOSER'S RESPONSE LEGEND	
M	Meets the requirement.
X	Does not currently meet the requirement.

PROPOSERS MUST PROVIDE A RESPONSE FOR ALL REQUIREMENTS			
If you are proposing an alternate approach for a Requirement, please use code "M" for meets, and provide total transparency and a detailed description of how the requirement will be met. The County reserves the sole right to determine if your alternative response "meets" the Requirement. Failure to respond to "each" Requirement will result in point deductions from Proposer's evaluation score.			
Req #	Requirement	M/X	Comments Please include a detailed description of how the proposed Services meets/will meet each Requirement below.
1.0 - Paper Ordering Process - Scantron sheets			
1.1	Proposer's paper ordering process for Inmates utilizes a paper based "scantron" process.		
1.1a	The scantron process will be a bubble sheet or scantron type form that interfaces with the Proposer's document reader or method of processing forms.		
1.2	Proposer's scantron is available in the following languages:		
1.2a	English		
1.2b	Spanish		
1.2c	Other language		
1.3	Proposer has a scantron reader available to process Inmate orders		
1.4	Proposer has a back-up scantron reader available in the event of mechanical failures at intake location.		
2.0 - Tablet Ordering Process [(Refer to Paragraph 9.8.2 (Inmate Tablet URL/Application (Optional) of Appendix A (SOW))]			
2.1	Proposer's commissary services includes a URL/Application accessible via an Inmate tablet.		
2.2	Proposer's URL/Application for Inmate tablets includes a Point of Sale (POS) system for Inmate orders.		
2.3	Proposer's URL/Application POS system authenticates user (Inmate) by validating booking number and personal identification number (PIN).		

REQUIRED FORMS - EXHIBIT 10
BUSINESS AND TECHNICAL REQUIREMENTS RESPONSE MATRIX

Req #	Requirement	M/X	Comments Please include a detailed description of how the proposed Services meets/will meet each Requirement below.
2.4	Proposer's URL/Application POS system can be linked to County's Inmate Trust Accounting (ITA) system using existing web services (generic interface exists).		
2.5	Proposer's URL/Application home/landing page displays:		
2.5a	Commissary order guidelines		
2.5b	Commissary order deadlines		
2.5c	Commissary order spending limits		
2.5d	Other information as requested by the County (i.e., Inmate account balance, Inmate name, Inmate booking number, etc.)		
2.6	Proposer's URL/Application displays approved commissary items and current pricing.		
2.7	Proposer's URL/Application has a standard "add to cart" feature.		
2.8	Proposer's URL/Application leaves all orders in the "cart," allowing an Inmate to modify or cancel the order until 8 PM the night before delivery.		
2.9	Proposer's URL/Application restricts Inmates to one order per week.		
2.10	Proposer's URL/Application has the ability to, at a minimum, record all transactions by:		
2.10a	Inmate name		
2.10b	Inmate booking number		
2.10c	Product(s) sold		
2.10d	Kits sold (e.g., Hygiene Kits, Maintenance Kits, and Pro Per Kits)		
3.0 - Online Commissary Website (Public Facing)			
3.1	Proposer's commissary Services include a public facing website (website).		
3.2	Proposer's website for commissary orders can be linked to/navigable from LASD.ORG.		
3.3	Proposer's website includes a POS for all public commissary orders and Inmate account deposits.		

**REQUIRED FORMS - EXHIBIT 10
BUSINESS AND TECHNICAL REQUIREMENTS RESPONSE MATRIX**

Req #	Requirement	M/X	Comments Please include a detailed description of how the proposed Services meets/will meet each Requirement below.
3.4	Proposer's website tracks the following transaction information:		
3.4a	Card holder name and billing address		
3.4b	Transaction IP Address		
3.4c	Transaction information (e.g., amount of purchase, credit card type)		
3.4d	Date of purchase		
3.5	Proposer provides purchaser an electronic receipt confirming all processed website orders and Inmate account deposits.		
4.0 - Proposer's Accounting System			
4.1	Proposer's accounting system records/reconciles all ITA deposits and disbursements in an electronic general ledger.		
4.2	Proposer's POS and accounting systems provide audit trails for County review.		
4.2a	Proposer's audit trails tie all Inmate orders (via scantron, tablet and Pro-Per account statements) together through reference numbering and several levels of reporting.		
4.3	Proposer's POS/accounting system:		
4.3a	Posts inmate sales data files (text delimited file) to a secured and approved File Transfer Protocol (FTP) site.		
4.3b	Allows the County to retrieve data files from FTP site for processing data.		
4.3c	Posts credit data files (text delimited file) to secured approved site.		
4.4	Proposer's POS and accounting systems are capable of retrieving:		
4.4a	Current Inmate account balances (e.g., spending, pro-per)		
4.4b	Housing location		
4.4c	Discipline		
4.4d	Grievances information		
4.4e	Provide linkage to other useful Inmate information and request portals		

BUSINESS AND TECHNICAL REQUIREMENTS RESPONSE MATRIX

Req #	Requirement	M/X	Comments Please include a detailed description of how the proposed Services meets/will meet each Requirement below.
5.0 - Proposer's Security Requirements			
5.1	Proposer follows industry-recommended:		
5.1a	CISO requirements		
5.1b	Server security baselines		
5.1c	Safeguard fire walls		
5.1d	Anti-hacking and anti-virus software, which will detect and remove computer viruses and malware		
5.1e	System protection capabilities at all times		
5.1f	FTP site requirements (e.g., high availability to ensure data throughput)		
5.2	Proposer conforms to and implements such network safeguards in a manner that is compatible with:		
5.2a	System safeguards		
5.2b	System security requirements		
5.2c	Requirements by the Sheriff's Data Network (SDN)		
5.3	Proposer manages and supports FTP site at no cost to the County.		
5.4	Proposer installs and maintains a T1 circuit and connection to the SDN at no cost to the County.		
5.5	Proposer's POS system provides a Criminal Justice Information Services (CJIS) compliant, cloud-based connection to the SDN at no cost to the County.		
5.6	Proposer maintains current virus signatures to prevent infecting Department's network devices, which are compliant and consistent with Paragraph 3.2.2.1 (Inmate Trust Account Application/Interface) of Exhibit A (Statement of Work).		
6.0 - Vending Machines			
6.1	Proposer supplies Vending Debit Card Machines for Inmate purchases at various Custody Facilities.		

BUSINESS AND TECHNICAL REQUIREMENTS RESPONSE MATRIX

Req #	Requirement	M/X	Comments Please include a detailed description of how the proposed Services meets/will meet each Requirement below.
6.2	Proposer's Vending Machines:		
6.2a	Utilize Radio Frequency Identification (RFID) and/or bar code scanning technology, as further described in Section 8.0 (Vending Debit Cards) below		
6.2b	Include specialty-type Vending Machines (e.g., cold beverages and/or cold food dispensing Vending Machines)		
6.2c	Meet the maximum size requirements listed in Attachment C.1 (Vending Machine Type by Facility)		
6.2d	Are equipped with plastic or plexiglass front panels (glass panels are prohibited)		
6.2e	Meet California Energy Standards as part of the County's energy conservation program		
6.2f	Carry the Underwriting Laboratories (UL) Seal of Approval		
6.2g	Are installed in accordance with the standard of the National Electrical Code		
7.0 – Vending Debit Card Readers and Vending Debit Card			
7.1	Proposer provides the following devices:		
7.1a	14 vending debit card readers		
7.1b	Four vending debit card reader printers		
7.2	Proposer's vending debit card readers are capable of, but not limited to, the following:		
7.2a	Wireless connectivity		
7.2b	Connecting to printers for receipt printing		
7.2c	Exporting data into a Windows-based computer system		
7.2d	Displaying debit card value on a screen, to be easily read and clearly legible		
7.2e	Downloading Inmates' last and first name, booking number, date purchased, and remaining balance to a spreadsheet		
7.2f	Reading past error codes		
7.2g	Reading damaged RFID chips		

REQUIRED FORMS - EXHIBIT 10
BUSINESS AND TECHNICAL REQUIREMENTS RESPONSE MATRIX

Req #	Requirement	M/X	Comments Please include a detailed description of how the proposed Services meets/will meet each Requirement below.
7.2h	Deciphering remaining card balance (through the use of data redundancy)		
7.2i	Possessing functionality for additional features, subject to the Department's needs and upon approval of County Project Director		
7.3	Proposer provides a fully operational back-up reader printer readily available, in the event of mechanical failure.		
8.0 – Vending Debit Cards			
8.1	Proposer's supplied Vending Debit Cards comply with the following:		
8.1a	Are approximately 85.60 mm × 53.98 mm (3.375 in × 2.125 in) with rounded corners (radius of 2.88-3.48 mm.) to have a generally credit card like appearance		
8.1b	Conform to the ISO/IEC 7810 ID-1 standard		
8.1c	Of sufficient quality and durability that they reasonably guard against card read errors		
8.1d	Appropriate safe guards protecting against tampering of any information contained on the card, chip or magstrip		
8.1e	RFID chip is flush and embedded in such a way that the chip appears composite of the card itself		
8.2	Proposer's Vending Debit Card's RFID chip stores the following information:		
8.2a	Inmate name		
8.2b	Booking number		
8.2c	Date(s) of purchase(s)		
8.2d	Balance (which can be read, "drawn down," and then edited by vending machines within the custody environment)		
8.3	Proposer's Vending Debit Cards have preset value(s) that can be adjusted at the discretion of the County (not subject to state and local sales tax).		